



Red Rock Heat Volleyball Club was created out of a desire to offer something more from club volleyball in Southern Utah. Red Rock Heat was started by Jen Waters to help grow the sport of Volleyball with the help of her Assistant Director Robyn Felder, Former Dixie State Head Coach.

Red Rock Heat Mission Statement

Red Rock Heat is focused on providing quality instruction in a competitive learning environment. We strive to model high expectations, personal responsibility, coaching with integrity and strong ethics. We work to provide all players with the skills necessary to improve on the volleyball court as well as using athletics to teach skills that are necessary for our athletes to be successful in life.

Red Rock Heat Club Philosophy

We are committed to ensuring that every athlete has a positive experience that fuels their love of volleyball and competition. We focus on the process of learning volleyball over outcomes and developing a growth mindset. Our top priority is always striving to improve and giving each athlete the feedback and tools to help them improve as a volleyball athlete and person every day. While our first priority is to provide our athletes with the highest caliber of volleyball training, it is equally important that athletes learn life lessons that will stay with them forever.

We teach our athletes the game of volleyball including all aspects of skills training, tactical knowledge, and match strategies. Additionally, we teach our athletes to be disciplined, compete and train at full effort, be a positive and supportive teammate, be a problem solver, push beyond their comfort zone, and compete with confidence and enthusiasm. Above all we teach and expect all of our athletes and coaches to conduct themselves with the highest level of integrity and character.

We expect both our athletes and our coaches to constantly find ways to improve and grow. Our directors work with every coach on staff to ensure that each team is receiving the same high-level coaching and to create continuity between all our teams and age groups. Having a Director of Coaching who has coached and trained collegiate level athletes for the last 10 years allows our staff to learn from someone who has coached volleyball at the very highest level. That knowledge and experience greatly benefits our developing athletes as they train with their coaches and teams using those same principles.

Red Rock Heat has no aspirations of growing into a sizable club with numerous teams at each age group. Limiting the number of teams allows us to focus our organizational abilities and maintain our attention to detail, providing the highest quality club volleyball experience possible. We can then ensure that every team has extraordinary coaches. We are very fortunate to have an outstanding group of coaches that our athletes can rely on for the very highest level of instruction, guidance, and support.

Red Rock Heat Volleyball Club teams are formed with the goal of creating nationally competitive teams at every age group. We expect a high level of commitment from everyone involved with our club and seek athletes who want to put in the time and work necessary to be the best volleyball player they can be.

COST

- Club Volleyball is significantly more expensive than rec. Each team cost is dependent upon level and travel. Red Rock Heat Volleyball Club team fees range from \$1,349-\$3099 (Excluding developmental league)
- Red Rock Heat fees are ALL INCLUSIVE. This means, once the team fee is set, and contract signed, you will not be asked to pay additional fees (unless the team decides to go to additional tournaments), i.e., additional tournament fees and coach travel fees.
- Fees include, but are not limited to: *Uniform package, coaching salaries, coach training, coach's AAU & USAV memberships and background checks, coach's travel, facility fees, tournament entries, administrative fee and other.*
- Travel
 - Most regular tournaments will be in the Provo/Salt Lake area. (Local teams will play in St. George and surrounding within 3 hours travel)
 - Qualifier Tournaments are multi-day tournaments where teams can earn entry into AAU Nationals or USAV Nationals. These tournaments may be anywhere from Salt Lake, Vegas, Arizona, California or other. (Coaches will decide based on their team)
 - **PLAYERS MUST COMMIT TO PLAY ON SUNDAY IF THEIR TEAM ATTENDS A QUALIFIER UNLESS APPROVED BEFORE TAKING A POSITION ON THE TEAM.**
 - Parents are responsible for ALL travel, food and accommodation costs to and from tournaments for their player.
- Commitment
 - Besides the increased expense, Club volleyball requires a high degree of time and commitment by both the player and family. The season is much longer, practices are more intense, and tournaments often involve travel and full 1 or 2-day commitments (a typical tournament day consists of anywhere from 4-9 matches and can last as long as 10 hours) and sometimes multiple days.
 - We expect players to be at all practices and tournaments. While we don't expect families' lives to completely revolve around volleyball, we do expect it to be a high priority. We have many multi-sport athletes and school should always be a top

priority. Players should let coaches know when a practice will be missed as soon as they know. Missing practice can affect playing time no matter what the reason may be. Other consequences of missing practices and/or tournaments are missing out of instruction and improvement.

- At Red Rock Heat, we want athletes that have a desire to continue playing after high school. We believe that this can be done while still participating in other high school sports, but it is more difficult for players and teams. We will do our best to TRY and accommodate practice dates that don't conflict with high school game nights. Because we are limited to practice facilities, we cannot promise this will always be the case. We will do our best to build teams so that we have enough competitive players for tournaments. If we have many multi-sport athletes on one team, we may take more than 10 players on a team so that we can continue to compete at a high level at tournaments.
- Coaching
 - Even though Red Rock Heat is a newer club in Southern Utah, the coaching staff are professionals with years of experience at the club, high school and college level.
 - We provide a head and assistant coach for practices for our National and Elite teams so that we can focus on more than just running drills. This gives our head coach the opportunity to correct and teach while still running a rigorous practice and reduces the coach to player ratio.

CLUB FEES

- **Club Fees are ALL INCLUSIVE:**

- Red Rock Heat Club fees are all inclusive. Team fees include coaching salaries, coach training, coaches' AAU & USAV memberships and background checks, coaches' travel, facility fees, tournament entries, uniforms, equipment and administrative fees. Team fees are subject to change if a team takes fewer than 10 players, a player adds/drops and/or the team decides to enter additional tournaments.

- *Club dues do not include player travel expenses or AAU & USAV memberships.*

- **Club Fees are Non-Refundable:**

- When a player commits to play on a Red Rock Heat Club team, it is an agreement to pay the season in full. Team fees are due regardless of attendance to practices and tournaments. In the event that a player does not continue to play for any reason before all fees have been paid, all club fees are due and payable regardless of the reason. In the event of special circumstances, this fee agreement cannot be canceled, broken or vacated without club owner/directors' review and approval. If a player chooses to leave the club during the season for any reason, the entire season fees remain the responsibility of the player and all

responsible parents/guardians. If a tournament is full, an alternate may be selected. The fees due are not dependent upon availability of facilities. _____

- **Support the Sport and Stay & Play:**

- Most qualifier tournaments require all team participants (coaches, staff, chaperones, players, etc.) to book their housing accommodations through a specific site in order to participate in their tournaments (Las Vegas Classic, Red Rock Rave, Pacific Northwest Qualifier and more)

- Parents/Guardians will abide by the Support the Sport and Stay & Play requirements for all required tournaments. Parents/guardians commit to reserve at least one room at each of these tournaments their player will attend. _____

- **Deposit and Monthly Payments**

- *Upon making a team, there is a non-refundable deposit of \$500-\$800 due to reserve the spot. (See payment schedule for team specific deposit)*

- Red Rock Heat Volleyball Club provides two options for paying club fees. The Paid in Full price or a payment schedule. Check or cash payments will have no additional charges. If paying by credit card through the new Sports Engine, parents will be required to pay additional processing fees. If club fees are not paid in full on commitment night, the player is automatically placed into the payment plan option.

- **Payment plan option Can be Paid through Sports Engine, Cash or Check.**

- Paying club dues through Sports Engine helps streamline processing and minimize missed payments.

- **PAYMENTS/NON-PAYMENTS**

- Failure to pay any payments due by the due date will result in the player being ineligible from all club activities to include practices, tournaments, and team events. Payments not received within 10 days of the due date can result in the player's ineligibility. Reinstatement of eligibility will require payment of all past due outstanding fees and any penalties. If fees are still due after the end of the Club season (April 29, 2024), the player will be ineligible to participate in any Red Rock Heat Club activities including camps, clinics and tryouts until the debt has been paid in full.

- Payments received later than 5 days without proper communication will incur a \$25 late fee.

- A fee of \$50 will be added to any returned checks to cover bank and processing fees.

- Any special payment plan must be signed by club director.

See Payment Schedule Below

Tournament Policies

- Equal playtime is **never promised or guaranteed**. All players will receive the same coaching and practice time, tournament play is never guaranteed. The decision of who is playing and when is decided by the coach and only the coach. We will never commit to equal playtime because we are looking to field competitive teams and our goal is to establish a winning culture for our players.
- Players must be at all events. Missing an event due to a vacation or other activity can negatively impact the rest of the team. If a player is not able to attend, they must immediately let the coach know and the reason why.
- For our National and Elite teams, players **MUST** commit to play in their Sunday tournaments (Qualifiers and Nationals) This will only be 2-4 Sundays throughout the entire season.
- Players must remain at the event until the coach allows them to leave. This includes while the team is reffing.
- Players should not be on their phones during the tournament.
- Players should remain with their team and not go off with family or friends unless given permission by the coaches.
- Coaches will not discuss playtime with parents. If a parent starts to discuss playtime, coaching philosophies, or any other team related volleyball issues with a coach, their daughter could be benched for the remainder of the day or tournament. If the parent is upset about something with the coach in relation to playtime or team issues, they must adhere to the 48-hour rule and wait until 2 days after the event concludes. If it is an issue concerning school or safety, then that can be discussed.
- Again, do not contact the coach at the event. You can reach out to the director after the tournament and following the 48-hour rule.

Dispute & Grievance Policies:

- When there is a playtime issue, we require the player to talk with the coach first before parent/coach interactions take place. Coaches will not discuss coaching decisions which include specific match decisions and line-ups. Playtime can be very

complex and includes the coach's opinion, the player's ability, the player's potential, the team's needs/game strategy at the moment, the momentum of the game, the number of subs remaining, and the team's needs for the future, practice attendance and much more. The coach will not be required to defend his/her thought process or conclusions in these determinations, and it is not appropriate for a parent to make that request.

· In addition, Red Rock Heat directs our coaches not to discuss any player other than the parent's own or the actions of any other coach. If you, as a parent, have legitimate concerns about a coach other than your player's coach, or with a player other than your own, you should contact the club director.

Dispute/Grievance Procedure

Red Rock Heat Volleyball fully comprehends the value of parent involvement and encourages our parents to offer feedback whether positive or negative, but to do so in a respectful way. The below procedure is designed to help athletes and parents with questions, concerns, or problems that may occur during the course of the season. It ensures open and honest communication between all parties involved.

1. 48-hour rule: If the athlete or parent has a concern arising from a tournament or practice that needs to be addressed, they must wait at least 48 hours after the conclusion of the event to discuss the issue with the head coach. The athlete should speak with the coach first. We trust that parents will be timely in communicating with coaches regarding potential issues that would distract that coach from their primary objective of coaching the team.
2. Don't approach the coach immediately prior to the start of practice, the coach must focus on the athletes' and the training required during practice.
3. The athlete must first ask for a meeting with the coach to discuss the issue at hand. In the case of players on 13's or younger teams, the parents may request the meeting, in which the athlete, parent and coach must be present.
4. If the issue is unresolved, the parents may ask for a meeting between themselves, the athlete, and the coach to discuss the issue. The meeting should take place at a location considered adequate for a private discussion agreed upon by both the parent and coach – NOT at a tournament and/or practice.
5. If the issue is unresolved, the parent may ask for a meeting with the club director, the head coach, and the athlete. The meeting should take place at a location considered adequate for private discussion, agreed upon by the parent, coach, and director and during a scheduled time away from practice or a tournament is appropriate. The decision of the club director at this point is **FINAL**.

6. Please don't wait until the season is over or ending to discuss concerns or issues you would like to discuss. We want to address any issues as they arise to make sure everyone has a great experience playing for Red Rock Heat.

It is essential that our parents serve as a support system for our club, players, and coaches. To ask this, we, as the club director, staff, and coaches need to be available to empower parents and athletes with information and ensure understanding. When all parties share time together, the potential conflict creates a greater opportunity to learn from each other different strategies in how all parties can communicate effectively and be more congruent in cultivating a positive experience for our athletes.

The parent or player should NOT do the following:

1. Confront a coach during a practice or during tournaments.
2. Expect meetings to be set during practice or tournament participation.
3. Attempt to "compare" or evaluate another player.
4. Be disrespectful to the coach or other players.
5. Discuss their concerns with any other parents or players until resolved with the coach.
6. Make comments to or about players while attending tournaments to other parents or in front of their own daughters as this can create negativity among families and players. If we become aware of parents talking negatively about coaches or other players, your daughter may be suspended or asked to leave the team. We want to cultivate appropriate and uplifting behavior for all of our players and that starts with our parent examples.

By Signing this document, you are verifying that you have read and agree to the policies and procedures above.

Parent Name _____

Parent Signature _____ **Date** _____

Player Name _____

Player Signature _____ **Date** _____

Red Rock Heat Volleyball 2023-2024 Club Participation Agreement

Section I: Conditions of Participation

We, the parents/guardians of _____ (the "Player"), have read the information set forth herein, in the Club and AAU handbook (found online) concerning the policies and practices of Red Rock Heat Volleyball Club, (hereafter called the "Club"), and agree that we and the Player will abide by the terms of this Agreement and the policies and Code of Conduct established by the Club and AAU.

We agree that having been selected to a team, we will allow the Player to join the Club for the 2023-2024 Club season (the "Season"). We understand that we are responsible for all fees due by the Player as well as the Player's transportation, lodging, travel and meals to and from all practices and tournaments.

In the event the Player quits, decides to discontinue playing or attempts to join another Club, we understand that we remain responsible for paying the entire amount due for the Season as well as any legal fees necessary for the club to enforce this Agreement. If the player is injured and unable to complete the Season, we will remain responsible for all fees due unless the Club, in its sole and absolute discretion, agrees to waive such fees. We have reviewed the fee schedule and understand that we must pay all fees by the due date regardless of the duration of the Player's participation.

[Please initial to confirm the obligations in the foregoing paragraph: _____]

Understanding the stipulations and having discussed them with the Player, we agree to and will support her participation in the Club. The undersigned have received, read, understood and agreed to abide by and cause all family members and guests to abide by the rules and regulations of the Club as they now exist and as they may from time to time be amended or supplemented, including by signage in or around the Club's facilities, parking lot and grounds.

Section II: Membership Fees

The undersigned Player and parent/guardian, hereafter jointly designated as Player, agree to accept membership in the Club for the entire Season. Membership entitles the Player to participate in practices and tournaments specified for their team. It is clearly understood that "playing time" at tournaments is not guaranteed and is to be determined solely by the coaches, in their sole and absolute discretion.

The total Season membership fee due is set forth on the Club Fee Schedule. This includes training fees and tournaments specified for the Player's specific team but does not include any travel expenses nor does it include any expenses should the Player's team decide to attend additional tournaments. In the event that occurs, an additional fee will be added to cover the cost of the tournament and coaches travel expenses. The undersigned acknowledge that the entire Club Fee is agreed in full upon the execution of this Agreement and, under no circumstances, will the Club Fee be reduced or pro-rated unless the Club, in its sole and absolute discretion, agrees to do so in writing.

[Please initial to confirm the obligations in the foregoing paragraph and approval of the Club Fee: _____]

All payments are due on the date specified on the payment schedule and, as the responsible party, the parent/guardian are aware and responsible for knowing the fees due and the due date. A \$25 fee may be added to any late payment. **Any returned checks that are deemed insufficient will require an additional \$50.00 processing fee.** If a Player's dues are not paid, the Player may not be permitted to practice or participate until dues are paid to the current amount due. We acknowledge that we are jointly and severally liable for all obligations set forth herein.

[Please initial to confirm the obligations in the foregoing paragraph: _____]

Section III: Miscellaneous Provisions

This Agreement is not assignable or transferable by the Player without the prior written approval of the Club, which may be withheld in the Club's sole and absolute discretion. Due to the fact that damages under this Agreement are difficult to ascertain,

the parties mutually agree that, in the event of a default by the undersigned, the Club is entitled to receive the entire contract balance due as liquidated damages.

This Agreement shall be governed by and construed in accordance with the laws of the State of Utah, and venue of any proceeding seeking enforcement of any provision of this Agreement shall lie exclusively in the state courts. If any provision of this Agreement is deemed to be invalid, the invalidity of such provision shall not affect or invalidate the other provisions of this Agreement. This Agreement cannot be altered or modified except by a written instrument signed by all of the parties. This Agreement constitutes the entire agreement of the parties and supersedes and replaces any previous verbal or written agreements. Time is of the essence of this Agreement. In connection with any litigation, including trial, appellate or bankruptcy proceedings, arising out of or related to this Agreement (including attorney's fees and costs incurred in litigating the amount and reasonableness of fees), the prevailing party shall recover reasonable attorneys' cost and associated fees.

Section IV: Transfers and Photo Release

We understand that Red Rock Heat Volleyball does not permit transfers to another club. The Club reserves and, by signing below, the Player, the parents and/or guardians grant the right to take, utilize and/or publish photographic, digital, or video images for the Club's instructional or promotional purposes without specific permission or compensation.

Section V: Parent/Guardian Code of Conduct

The Club does not require that parents/guardians attend a comprehensive orientation program, but we do require that all parents and guardians of participating players confirm their agreement to comply with the following Parent's Code of Ethics to pledge their cooperation as follows:

- I will encourage good sportsmanship by demonstrating positive support for all players, coaches, and officials at every game, practice, or other youth sports event at all times.
- No player, parent, or coach shall make any disparaging remarks about, or gesture toward another player, team, coach, or official. This includes any and all social media outlets.
- I will place the emotional and physical well-being of my child and every other child ahead of a personal desire to win.
 - I will insist that my child play in a safe and healthy environment. I will supervise and assume full responsibility for player's siblings and/or guests at all times while on facility property.
 - I will support coaches and officials working with my child, in order to encourage a positive and enjoyable experience for all.
 - I will demand a sports environment for my child that is free of drugs, tobacco, and alcohol and will refrain from their use at all youth sports events.
- I will remember, at all times, that the game is for our youth - not for adults.
 - I will require my child to treat other players, coaches, fans, and officials with respect, regardless of race, sex, creed, or ability.
 - I will promise to help my child enjoy the youth sports experience by doing whatever I can, such as being a respectful fan or providing transportation.
- I will not approach a coach at any tournament regarding "playing time", rotations, or other volleyball issues.

Read, acknowledged and agreed to this _____ day of _____, 2023

Parent/Guardian Name: _____ Parent/Guardian Signature: _____

As the Player, I understand the commitment I am making to Red Rock Heat Volleyball Club, and I am willing to commit myself to this program and my teammates for the 2023-2024 Club Season.

Player/Signature: _____ Date: _____

THIS CLUB PARTICIPATION AGREEMENT MUST BE RETURNED IN ORDER TO PARTICIPATE. Your signatures confirm knowledge and acceptance of all rules and Club policies as specified herein. In the event of default, this obligation

may be referred to an attorney and/or a collection agency, and the foregoing signatories jointly and severally agree to pay, over and above their liabilities, reasonable Club attorney's fees, court costs, and the cost of collection.

2023-2024 RED ROCK HEAT VOLLEYBALL CLUB FEE SCHEDULE AGREEMENT

- To secure the position offered on a team, a **NON-REFUNDABLE** deposit of the amount listed below per team is required at the time paperwork is signed. The total amount is due as follows. A \$25 late fee will be added to any late payments with a grace period of 5 days. The balance will be due even if I choose to quit or leave the team for any reason.

- Cash or check accepted. Additional transaction fees will be added for any payments through Sports Engine.

Alternative payment methods and times must be authorized in writing by director, Jen Waters.

Team	Season Total	Deposit 8/20	Nov. 1st	Dec. 1st	Feb. 1	Mar. 1
National 16-1, 17-1	\$3095	\$1400	\$423.75	\$423.75	\$423.75	\$423.75
Elite 15-1	\$2295	\$1000	\$323.75	\$323.75	\$323.75	\$323.75
Power 15-2, 14-1, 14-2	\$1895	\$900	\$248.75	\$248.75	\$248.75	\$248.74
Local 13/12-1	\$1349	\$700	\$162.25	\$162.25	\$162.25	\$162.25
Developme	\$575	\$0	\$350	\$225	\$0	\$0

These anticipated levels for each team. If anything changes in team level, you will be notified by your coach. Each level and what is included is listed in depth at www.redrockheatvb.com

Practice locations: Nets on Fire. See practice schedule on website.

I agree to the above payment schedule and fees associated with using alternate forms or payment.

Parent Signature: _____ Date _____